

Stephan Benz – CEO 16.09.2026



BUILDING MOMENTUM

Litecom

**Cooperation, Competition & Open Access:
A Swiss Active Network Operator's Experience in Austria**

FROM BIT TO TERABYTE - REALITY

How it began



1993

BIT



1995

Connectivity



2008

FTTH CH



2014

**System-
integration**



2017

FTTH AT



2025

Sovereignty



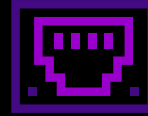
2026

TERABYTE

CONNECTIVITY



Dark Fiber



Ethernet



OT-Connectivity



Internet



Internet-Transit



DDoS-Protection



Cloud Connect



SD-WAN



Wired & Wireless Access

OUR OFFER



and value for the customer



Connectivity



**System-
integration**



FTTH



**Fiber
Management**

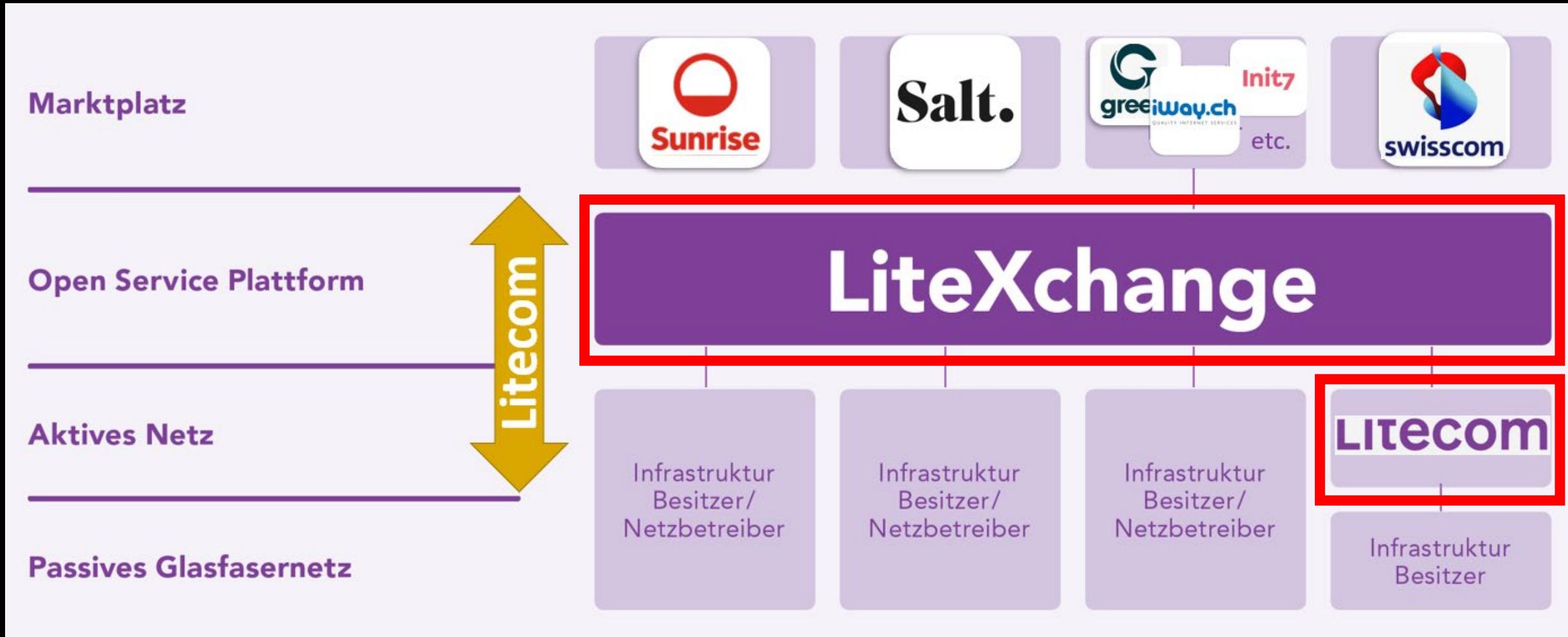


Consulting



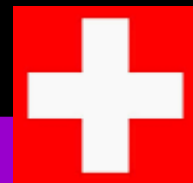
Individual

FTTH APPROACH

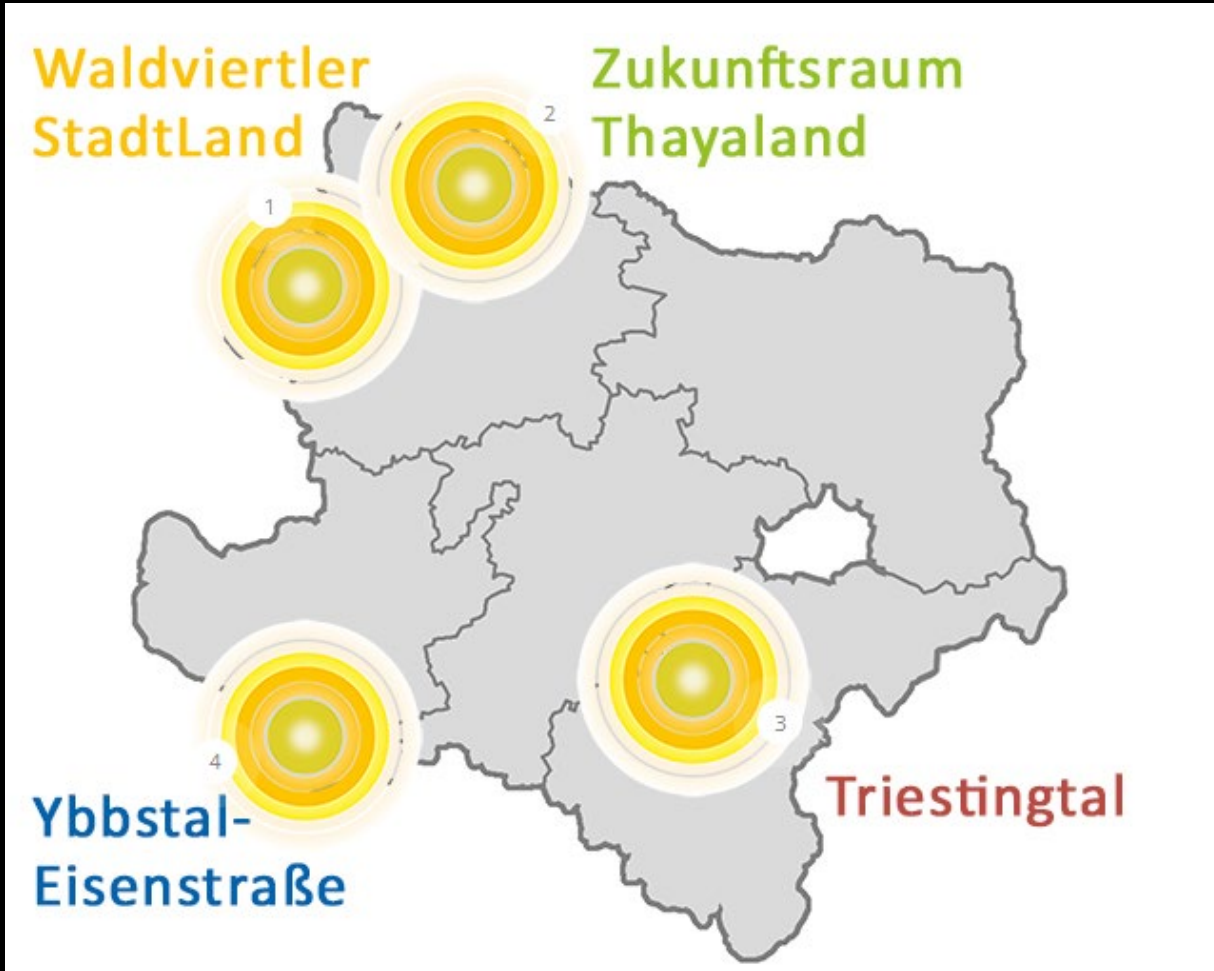


COMPARISON

2025
BAKOM/
RTR



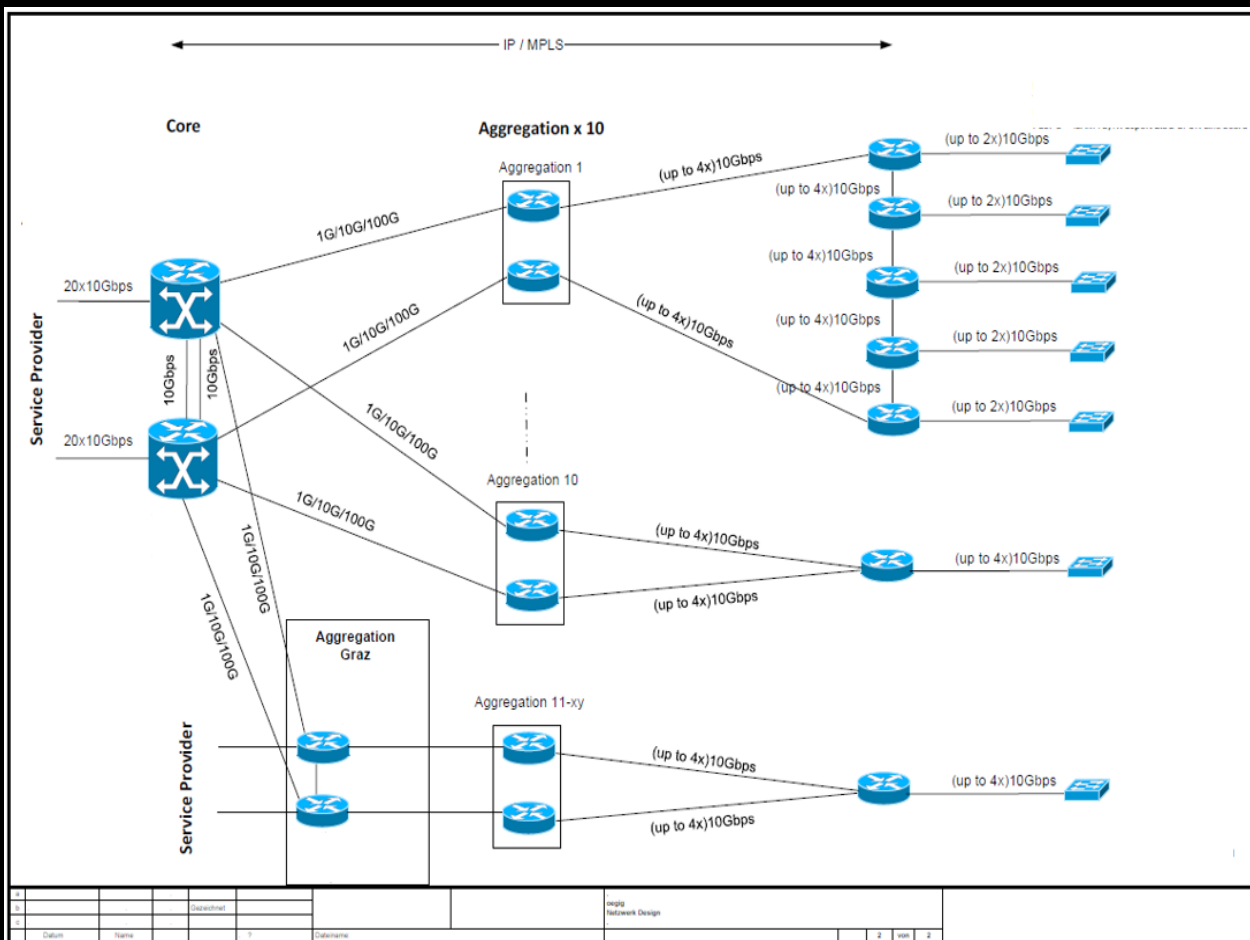
	SWITZERLAND	AUSTRIA
Homes Passed	3M	2.4M
FTTH/B Subscribers	1.5M	0.55M
Business / Rollout Model	• 4 Fibers per Unit • Incumbent and/or Partner • P2P on Passive; P2P/P2MP on Active Network • Market driven	• Supported (Federal States and State) as well as Investor driven • Also in Rural Areas • Layer 1-3 Model • Open Access
Bandwidth	Up to 25Gbps, mostly <1Gbps	Up to 10Gbps, mostly <1Gbps
Key Challenges	• Power of the Incumbent • Copper to Fiber Migration • Rural Areas • Pricing (Margin) • Cherry Picking ISP's	• Take up Rate • Support from the State (Broadband Austria 2030) • Multiple Network Operators and Onboardings • Consolidations?



FTTH AUSTRIA

Lower Austria Pilot

- Point-to-Point Network
- Layer 3 based Solution
- Less than 10 ISP
- Swedish OSS/BSS software
- Classical Cisco Approach with 3rd Party ONT

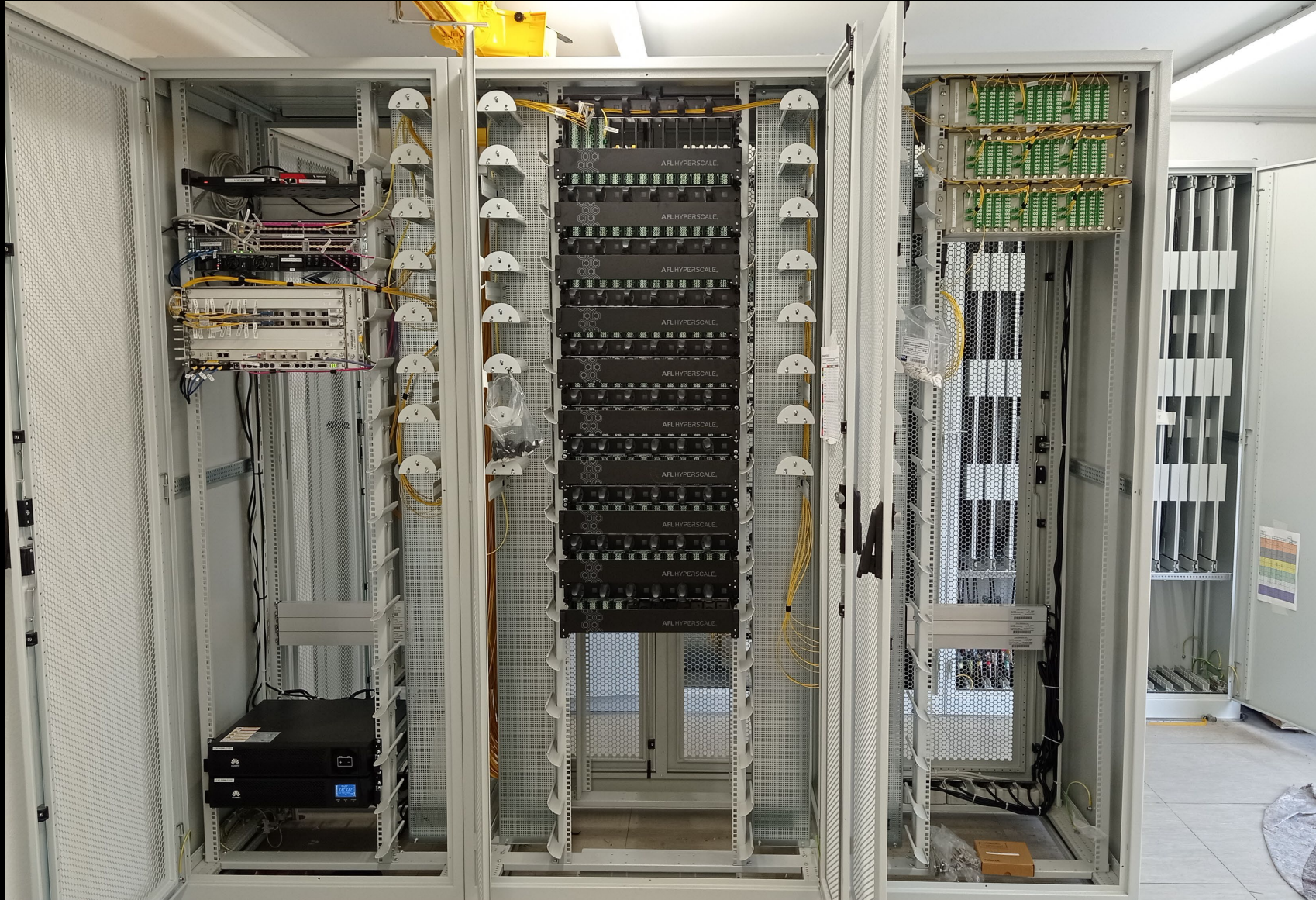


FTTH AUSTRIA

Phase 2 Lower Austria and Rest of Austria

- Point-to-Multipoint Network
- Layer 2 based Solution
- 25 ISP
- Swedish OSS/BSS software
- Core - Aggregation - Access - ONT
 - Cisco Core
 - Nokia GPON/MultiPON Access & ONT
 - Subsystems like Huawei, Meraki, Fortinet

FTTH AUSTRIA



***MOMENTUM,
THAT MOVES BIG THINGS***

Success



Trust



Innovation



Thank you